

Your iDNA Profile: Quiz on Discovery & Delivery Skills

To get a quick snapshot of your “discovery-delivery” skills profile, take the following self-assessment survey. **1 = strongly disagree; 2 = somewhat disagree; 3 = neither agree/disagree; 4 = somewhat agree; 5 = strongly agree.** Remember to answer based on your actual behaviours, not what you would like to do.

		Rating 1-5
1.	Frequently, my ideas or perspectives diverge radically from others’ perspectives.	
2.	I am very careful to avoid making any mistakes in my work.	
3.	I regularly ask questions that challenge the status quo.	
4.	I am extremely well-organized at work.	
5.	New ideas often come to me when I am directly observing how people interact with products and services.	
6.	I must have everything finished “just right” when completing a work assignment.	
7.	I often find solutions to problems by drawing on solutions or ideas developed in other industries, fields, or disciplines.	
8.	I never jump into new projects and ventures and act quickly without carefully thinking through all of the issues.	
9.	I frequently experiment to create new ways of doing things.	
10.	I always follow through to complete a task, no matter what the obstacles.	
11.	I regularly talk with a diverse set of people (e.g., from different business functions, organizations, industries, geographies, etc.) to find and refine new ideas.	
12.	I excel at breaking down a goal or plan into the micro tasks required to achieve it.	
13.	I attend conferences (on my areas of expertise as well as unrelated area) to meet new people and understand what issues are facing them.	
14.	I pay careful attention to details at work to ensure that nothing is overlooked.	
15.	I actively seek to identify emerging trends by reading books, articles, magazines, blogs, and so on.	
16.	I hold myself and others strictly accountable for getting results.	
17.	I frequently ask “what if” questions that provoke exploration of new possibilities and frontiers.	
18.	I consistently follow through on all commitments and finish what I’ve started.	
19.	I regularly observe the activities of customers, suppliers or other organizations to get new ideas.	
20.	I consistently create detailed plans to get work done.	